

Dynamic income of energy storage power station





Overview

From California to Guangdong, operators are cracking the code on energy storage power station operating income using four primary models: capacity leasing, spot market arbitrage, grid services, and policy incentives [1] [6]. Do investors underestimate the value of energy storage?

While energy storage is already being deployed to support grids across major power markets, new McKinsey analysis suggests investors often underestimate the value of energy storage in their business cases.

How do I evaluate potential revenue streams from energy storage assets?

Evaluating potential revenue streams from flexible assets, such as energy storage systems, is not simple. Investors need to consider the various value pools available to a storage asset, including wholesale, grid services, and capacity markets, as well as the inherent volatility of the prices of each (see sidebar, “Glossary”).

How important are ancillary services to energy storage?

Ancillary services that stabilize the power grid typically represent 50 to 80 percent of the full storage revenue stack of energy storage assets deployed today. This is observed across multiple mature storage markets but is expected to decrease to less than 40 percent by 2030.

Should energy storage be undervalued?

The revenue potential of energy storage is often undervalued. Investors could adjust their evaluation approach to get a true estimate—improving profitability and supporting sustainability goals.

How can battery operators take advantage of market dynamics?

Battery operators could take advantage of market dynamics by charging their batteries at times of the day when renewables supply is high and prices are lower, and selling during peak periods when prices are driven by more



expensive assets such as gas turbines.



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[Analysis of energy storage power station investment and benefit](#)

Abstract: In order to promote the deployment of large-scale energy storage power stations in the power grid, the paper analyzes the economics of energy storage power stations from three ...



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This study analyzes the location benefit, system benefit and their combination of grid side battery energy storage, and compares them with the cost of the whole life cycle of ...

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With the development of the new situation of traditional energy and environmental protection, the power system is undergoing an



unprecedented transformation[1]. A large number of ...



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